

FEBRUARY 5-7, 2018

MUSIC CITY CENTER  
NASHVILLE, TENNESSEE



## Education Seminars

Wednesday, Feb 7<sup>th</sup> 10:45a-12:15p

### Coping for Beginners and Beyond

[Dave Rethemeyer, Federal Stone](#)

**Cost:** Education Pass

Regardless of commercial or residential, whether a new project or renovating an existing pool, precast coping adds a beautiful touch, as well as, safety to your project, if done right! In this course, students will learn how to “size up” a job, as well as learn how to measure the radii using the RadiusChart tool. You’ll get practical advice from what has been learned over the past fifty years, as well as, what Professional Engineers have taught the instructors with regards to structural issues and concern with the bond beam! This is a fun, interactive course with a running discussion about common installation mistakes and how to avoid them. Attendees are encouraged to bring questions and photos of problems (and successes) to share with the group.

### Which Would Your Company Rather Be?

[Dennis Chapman, SEG](#)

**Cost:** Free

What would your company rather be, AMAZON, a professional pool retailer or service company, or BOTH”? This seminar will explore and provide examples of how in today’s “internet” world the retail and service company most “fight” for their consumers business. Learn how to not only exist in this new business environment, but how to grow your business, but there will need to be changes to how we all do business. Examples will be given. Whether a service, retail, or builder, this seminar will allow you to look at your company and improve for the future consumer.

### The New Residential Building Code: The ISPSC

[Shawn Still, Olympic Pools](#)

This course will discuss in detail the new statewide residential building code for Georgia. This code is being adopted on a provisional basis in many cities and states for residential, commercial, or both as their construction standard. In this course, attendees will learn all of the major aspects of the new code, as well as participate in an extensive Q&A to discuss scenarios of code interpretation. This seminar is for anyone in the pool industry that does business in Georgia!

### Upcoming VGB Requirements and Standard Revisions

[Steve Barnes, AquaStar](#)

**Cost:** Education Pass

The VGB Drain Cover Standard, APSP-16, was revised following years of testing and work by the CPSC and the APSP. Learn what changed and what it means directly from the Chairman of the Standard Writing Committee. Discover the key requirements ahead of the 2018 pool season, starting with new government enforcement authority, installation and maintenance requirements, plus new requirements for pools previously Certified as VGB compliant by a Registered Design Professional (PE or Architect). **The rules have changed, don’t get caught unaware.**